1 2 3 4 5 6 7 8 9	LITTLE & TARZI, LLP Eric R. Little, Bar No. 169021 Email: elittle@landtllp.com Najwa Tarzi Karzai, Bar No. 210415 Email: ntarzi@landtllp.com 3333 Michelson Dr., Suite 735 Irvine, California 92612 Telephone: (949) 333-1699 Facsimile: (949)333-1697 Attorney for: Plaintiff Zox LLC		
10	LIMITED STATES I	NOTRICT COLUDT	
11	UNITED STATES DISTRICT COURT CENTRAL DISTRICT OF CALIFORNIA		
12	CENTRAL DISTRIC	I OF CALIFORNIA	
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14	ZOX LLC, a California Limited Liability) Case No.: 2:22-cv-2867	
15	Company,	COMPLAINT FOR:	
16	Plaintiff,) 1. BREACH OF CONTRACT –	
17	VS.	DUTY TO DEFEND	
18		2. BREACH OF CONTRACT – DUTY TO SETTLE	
19	WEST AMERICAN INSURANCE COMPANY; OHIO SECURITY)	
20	INSURANCE COMPANY; and OHIO CASUALTY INSURANCE COMPANY,) 3. BREACH OF THE COVENANT OF GOOD FAITH AND FAIR DEALING	
21	Defendants.	Jury Trial Demanded	
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Plaintiff ZOX LLC ("Zox"), a California Limited Liability Company, hereby files this Complaint for breach of contract and breach of the covenant of good faith and fair dealing against its insurers, Defendants West American Insurance Company ("West American"), Ohio Security Insurance Company ("Ohio Security"), and Ohio Casualty Insurance Company ("Ohio Casualty"); and (collectively, "Insurers") as follows:

THE PARTIES

- 1. Zox is a California Limited Liability Company having its principal place of business in Austin, Texas.
- 2. Zox is informed and believes and thereon alleges that West American is organized under the laws of Indiana and West American's principal place of business is in Boston, Massachusetts. At all times mentioned in this Complaint, Zox is informed and believes and thereon alleges that West American has been authorized to do business in the State of California.
- 3. Zox is informed and believes and thereon alleges that Ohio Security and Ohio Casualty are organized under the laws of New Hampshire and their principal place of business is in Boston, Massachusetts. At all times mentioned in this Complaint, Zox is informed and believes and thereon alleges that Ohio Security and Ohio Casualty have been authorized to do business in the State of California.

JURISDICTION

- 4. This Court has diversity jurisdiction over this action pursuant to 28 U.S.C. § 1332. Complete diversity of citizenship exists between the parties. Zox is a California Limited Liability Company with its principal place of business in Austin, Texas. West American is organized under the laws of Indiana with its principal place of business in Boston, Massachusetts. Ohio Security and Ohio Casualty are organized under the laws New Hampshire with its principal place of business in Boston, Massachusetts.
 - 5. The amount in controversy is in excess of \$75,000.

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VENUE

6. Venue is proper in the Central District of California, Western Division, pursuant to 28 U.S.C. § 1391(b)(2) as Zox is a California Limited Liability Company that does business in this District. Venue is also proper in this District because the events that gave rise to this action took place in this District and the insurance policies at issue in this action were issued by Insurers to Zox in this District. Venue is further proper in this District, pursuant to 28 U.S.C. §1391(d) in that Insurers do business in this district and thus are subject to personal jurisdiction here.

CHOICE OF LAW

7. California law applies under California choice of law principles. The insurance policy at issue does not include a choice of law provision. The contract was entered into, performed, and breached in California.

THE INSURANCE POLICY

- 8. Insurers issued policies to Zox, bearing policy No. BKW 55-85-48-25, effective from November 15, 2013 to November 15, 2021, with limits of \$1 million ("Policies").
- 9. West American issued the policies in effect, November 15, 2013 to November 15, 2014; November 15, 2015 to November 15, 2016; November 15, 2016 to November 15, 2017; November 15, 2017 to November 15, 2018; November 15, 2018 to November 15, 2019; and November 15, 2019 to November 15, 2020.
- 10. Ohio Security issued policy No. BKW 55-85-48-25, effective from November 15, 2014 to November 15, 2015.
- 11. Ohio Casualty issued policy No. BKW 55-85-48-25, effective from November 15, 2020 to November 15, 2021.
- 12. True and correct copy of pertinent portions of the policy in effect from November 15, 2014 to November 15, 2015, which provides the same pertinent coverage as all policies issued by Insurers, is attached hereto as **Exhibit "A"** and quoted below:

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A true and correct copy of the FAC is attached as **Exhibit "B."**

ZOX'S NOTICE OF THE ZOX BROTHERS ACTION AND AMERICAN WEST'S DENIAL OF COVERAGE

- 15. Notice of the *Zox Brothers* Action was timely provided to Insurers.
- 16. By letter dated June 24, 2021, Insurers denied coverage for the Zox Brothers Action.
- 17. By letter dated September 16, 2021, Zox provide Insurers with a detailed factual and legal analysis of why Insurers' denial of coverage was wrong and requested that Insurers reconsider their denial of coverage.
- 18. By letter dated November 22, 2021, Insurers reiterated their denial of coverage for the *Zox Brothers* Action.
- 19. By letter dated January 24, 2022, Zox responded to Insurers' November 22, 2021 denial of coverage, again explaining why Insurers' denial was in error and requested that Insurers protect the interests of their insured by honoring their duty to defend Zox.
- 20. By letter dated February 23, 2022, Insurers again reaffirmed their denial of coverage for the *Zox Brothers* Action.

SETTLEMENT OF THE ZOX BROTHERS ACTION

- 21. By letter dated March 17, 2022, Zox advised Insurers that it has an opportunity to settle the *Zox Brothers* Action and requested that Insurers honor their duty to settle by funding a reasonable settlement in the *Zox Brothers* Action.
- 22. Insurers did not respond to Zox's request that Insurers fund a reasonable settlement of the *Zox Brothers* Action.
- 23. Thereafter, Zox paid a reasonable sum to settle the *Zox Brothers* Action, which settlement also included non-monetary terms.

THE ZOX BROTHERS ACTION ALLEGES FACTS WHICH CONSTITUTE THE POTENTIAL COVERED OFFENSE OF DISPARAGEMENT

24. Insurers' policies provide coverage for the "personal and advertising

injury" offense of "oral or written publication of material that ... disparages a person's or organization's goods, products or services."

- 25. Insurers' defense duty was triggered by the factual allegations in the *Zox Brothers* Action which revealed that Zox Brothers' claims against Zox may be covered by Insurers' Policies.
- 26. The California Supreme Court in *Hartford Cas. Ins. Co. v. Swift Distribution, Inc.*, 59 Cal.4th 277 (2014), stated that coverage for disparagement is triggered if the following elements are met:
 - False or misleading statement;
 - That specifically refers to the plaintiff's product or business by express mention or by clear implication; and
 - That clearly derogates that product or business by express mention or by clear implication.
- 27. The "false or misleading statement" element of the *Swift* decision is satisfied by the following allegation wherein Zox Brothers specifically alleges that Zox's statements are false and/or misleading:
 - 181. By virtue of the acts complained of herein, the Kuipers Brothers have intentionally... (4) **disparaged** the goods, services, or business of another by **false or misleading representations** of fact;... and (6) used deceptive representations in connection with goods or services. [Bold provided]
- 28. The "specifically refers to the plaintiff's product or business by express mention or by clear implication" and the "clearly derogates that product or business by express mention or clear implication" elements are met by Zox Brothers' allegation that:
 - 24. Throughout its existence, and continuing to this day, ZOX has sold a wide variety of merchandise, both at shows and online, including apparel, band paraphernalia, CDs, and print posters. On tours, ZOX also sold/sells various merchandise including shoelaces, headbands, shot glasses, bumper stickers, games,

1 2		wristbands, gift cards, etc. All of these items were and are sold and offered for sale under the mark ZOX.
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4	27.	John Zox markets, promotes, and sells his merchandise online at his website www.zoxband.com and www.zazzle.com, at
5		shows/concerts, and via virtually all publicly available online streaming music platforms. All feature the ZOX Marks as shown
6		by example of ZOX Band's website in Fig. 3.
7	40.	As a result of John Zox's long-standing and continuous use of the
8		ZOX Marks and his success in selling, advertising, and promoting goods and services bearing the mark, the ZOX Marks
9		have become strong and well known, and consumers have come
10		to know, rely upon, and recognize the ZOX Marks as identifying quality goods and services emanating from John Zox and ZOX
11		band.
12	56.	Androw and Daniel Zov have made substantial sales of goods
13	50.	Andrew and Daniel Zox have made substantial sales of goods and services under its ZOX Marks, and have used their ZOX
14		Marks in highly successful advertising and promotional campaigns over the course of 15+ years.
15		campaigns over the course of 15+ years.
16	57.	Andrew and Daniel Zox market, promote, and sell their goods and services online through their websites www.zoxfilms.com,
17		www.vimeo.com/zoxfilms, and www.zoxproject.com, in
18		theaters, film festivals, public screenings, and online video distribution platforms. All feature the ZOX Marks.
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20	58.	The ZOX Marks have achieved widespread fame and recognition and a devoted following for the goods and services offered by
21		Andrew and Daniel Zox under the marks.
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23	62.	As a result of Andrew and Daniel Zox's substantial promotional, advertising, publicity, and public relations activities for well over
24		15 years, the ZOX Marks have acquired substantial goodwill and
25		are an extremely valuable commercial asset.
26	66.	The Kuipers Brothers with both constructive and, upon
27		information and belief, actual knowledge of the ZOX band and John Zox' ZOX Marks, began making, offering for sale, selling,
28		promoting, and/or advertising goods and services—namely

wristbands, bracelets, hoodies, backpacks, and an online store featuring the same—under the Infringing Marks. 2 3 67. The Kuipers Brothers' use the Infringing Marks in their web address zox.la, on their website, on social media accounts, 4 including Facebook, Twitter, and Instagram, and on most of their 5 merchandise. 6 Recently, the Kuipers Brothers have begun to expand their sales 102. 7 and distribution of infringing products sold with the ZOX mark. Specifically, the Kuipers Brothers' website, zox.la, states that 8 they are taking applications for retail partners to be approved 9 April 30, 2021. The website also states that new retailers will be added at "a rate of 100 per month starting in July." 10 11 The Kuipers Brothers also purport to be expanding their 103. infringing ZOX products from wristbands to hoodies, shirts, and 12 bags, among other new items. 13 By virtue of the acts complained of herein, the Kuipers Brothers 105. 14 have created a likelihood of injury to John Zox' business 15 reputation, caused a strong likelihood of confusion, mistake, and deception as to the source of or origin or relationship of the 16 Kuipers Brothers and John Zox' services, and have otherwise 17 competed unfairly with John Zox by unlawfully trading on and using a trademark that infringes John Zox' ZOX Marks without 18 permission or consent. 19 The Kuipers Brothers' acts complained of herein have caused 107. 20 damage to the Zox Brothers in an amount to be determined at 21 trial, and such damages will continue to increase unless the Kuipers Brothers are enjoined from their wrongful acts and 22 infringement. 23 The Kuipers Brothers' acts complained of herein have caused the 108. 24 John Zox to suffer irreparable injury to their business. John Zox 25 will suffer substantial loss of goodwill and reputation unless and until the Kuipers Brothers are preliminarily and permanently 26 enjoined from its wrongful actions complained of herein. 27

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- 181. By virtue of the acts complained of herein, the Kuipers Brothers have intentionally (1) caused a likelihood of confusion or of misunderstanding as to the source, sponsorship, approval or certification of goods or services, (2) caused a likelihood of confusion or misunderstanding as to affiliation, connection or association with, or certification by, another, (3) represented that goods or services have sponsorship, approval, characteristics, ingredients, uses, benefits or quantities that they do not have, (4) disparaged the goods, services, or business of another by false or misleading representations of fact; (5) falsely passed off goods or services as those of another, and (6) used deceptive representations in connection with goods or services. [Bold provided]
- 182. The Kuipers Brothers' acts complained of herein constitute unlawful, unfair, malicious or fraudulent business practices, which have injured and damaged the Zox Brothers.

See Exhibit "A" to this Complaint.

Zox Brothers' specific and clear allegation that Zox's statements are false and/or misleading and that said false/misleading statements allegedly disparaged the Zox Brothers' goods, services or business, triggered West American's broad duty to defend.

THE ZOX BROTHERS ACTION ALLEGES FACTS THAT CONSTITUTE THE POTENTIALLY COVERED OFFENSE OF "MALICIOUS PROSECUTION"

- 30. Insurers' Policies provide coverage for personal and advertising injury arising out of "malicious prosecution."
- The Zox Brothers alleges facts that could constitute malicious 31. prosecution, such as misconduct before the underlying court:

The Kuipers Brothers' Abusive Campaign Before the TTAB and This Court to Divest the Zox Brothers of Their Prior Trademark **Rights in the ZOX Marks**

100. As the John Zox further demanded that the Kuipers Brothers

produce documents in response to discovery requests focusing on this invalid assignment, the Kuipers Brothers filed this action to halt those proceedings, prolong this dispute, and avoid having to face the weakness of the Kuipers Brothers' reliance on the invalid assignment. [Bold provided]

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See Exhibit "A" to this Complaint.

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THE ZOX BROTHERS ACTION ALLEGES THE COVERED "PERSONAL AND ADVERTISING INJURY" OFFENSE OF "USE OF ANOTHER'S ADVERTISING IDEA IN YOUR 'ADVERTISEMENT"

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32. Insurers' Policies provide coverage for the "personal and advertising" offense of "use of another's advertising idea in your 'advertisement'."

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33. The *Zox Brothers* Action alleges potentially covered "use of another's advertising ideas in Zox's 'advertisement'" by alleging that Zox, in its advertisements, used the advertising idea of also promoting its products for the purpose of inducing sales of said products, with use of the word "Zox" prominently displayed on its products:

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15. The Zox Brothers also own the right, title and interest in the mark ZOX for a variety of goods and services, the applications and registration for which are indicated below (collectively, the "ZOX Marks"):

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commerce his ZOX Marks in connection with selling apparel, band paraphernalia, CDs, print posters, shoelaces, headbands, shot glasses, stickers, games, wristbands, gift cards, etc. ...

Since at least as early as 1998, John Zox has been using in

- 41. As a result of John Zox's substantial promotional, advertising, publicity, and public relations activities for well over two decades, the ZOX Marks have acquired substantial goodwill and are an extremely valuable commercial asset.
- 42. John Zox's ZOX Marks are inherently distinctive, serving to identify and indicate the source of John Zox and ZOX band's goods and services to the consuming public, and to distinguish

John Zox and ZOX band's goods and services from those of others.

...

66. The Kuipers Brothers with both constructive and, upon information and belief, actual knowledge of the ZOX band and John Zox' ZOX Marks, began making, offering for sale, selling, promoting, and/or advertising goods and services—namely wristbands, bracelets, hoodies, backpacks, and an online store featuring the same—under the Infringing Marks.

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74. The Kuipers Brothers' ZOX logo, which is the subject mark of the '957 Application, is a copy of John Zox's 2007 Zox (Stylized) Mark, which is still in use to this day on all streaming platforms and merchandise. The Kuipers Brothers' mark, as identified in the '957 Application is shown below in Fig. 7, in a side-by-side comparison with John Zox's 2007 Zox (Stylized) Mark.



Fig. 7 – Left: the Kuipers Brothers' mark; right: John Zox's 2007 Zox (Stylized) Mark

- 75. Approximately 20 of the Kuipers Brothers' products are named after ZOX band songs.
- 76. Each of these instances, taken together, demonstrates a campaign by the Kuipers Brothers to impersonate ZOX band and trade on its goodwill and commercial success.

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- 102. Recently, the Kuipers Brothers have begun to expand their sales and distribution of infringing products sold with the ZOX mark. Specifically, the Kuipers Brothers' website, zox.la, states that they are taking applications for retail partners to be approved April 30, 2021. The website also states that new retailers will be added at "a rate of 100 per month starting in July."
- 103. The Kuipers Brothers also purport to be expanding their infringing ZOX products from wristbands to hoodies, shirts, and

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their merchandise. [Bold provided]

including Facebook, Twitter, and Instagram, and on most of

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- 102. Recently, the Kuipers Brothers have begun to expand their sales and distribution of infringing products sold with the ZOX mark. Specifically, the Kuipers Brothers' website, zox.la, states that they are taking applications for retail partners to be approved April 30, 2021. The website also states that new retailers will be added at "a rate of 100 per month starting in July." [Bold provided]
- The Kuipers Brothers also purport to be expanding their 103. infringing ZOX products from wristbands to hoodies, shirts, and bags, among other new items.

110. Without John Zox's consent, the Kuipers Brothers have created and will create a false designation of origin by using in commerce the Infringing Marks and/or other marks confusingly similar to John Zox's ZOX Marks in connection with the sale and promotion of the Kuipers Brothers' accessories and apparel, thereby causing a likelihood of confusion, mistake or deception as to an affiliation, connection or association with ZOX band and John Zox or to suggest ZOX band and/or John Zox as the origin of the goods and/or services, or that ZOX band and/or John Zox has sponsored or approved of the Kuipers Brothers' commercial activities.

The Kuipers Brothers have knowingly and intentionally utilized John Zox's name on products, merchandise, or goods, or for purposes of advertising or selling, or soliciting purchases of, products, merchandise, goods or services, without John Zox's prior consent. [Bold provided]

PRAYER FOR RELIEF

- That the Kuipers Brothers, their agents, servants, employees, В. attorneys, successors, and assigns, including officers and principals of the Kuipers Brothers, and all other persons in active concert or participation with any of them who receive actual notice of the injunction by personal service or otherwise, be forthwith preliminarily and permanently enjoined from:
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- 1. using to market, advertise, promote, distribute, sell, offer for sale, and/or identify the Kuipers Brothers' goods and/or 28

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services the mark ZOX or any other mark that is confusingly similar to the ZOX Marks, or is likely to create the erroneous impression that the Kuipers Brothers' goods or services originate from the Zox Brothers, are endorsed by the Zox Brothers, or are connected in any way with the Zox Brothers. [Bold provided]

- 35. Insurers' Policies merely require a causal connection between the "personal and advertising injury" offenses of "use of another's advertising idea in [Zox's] 'advertisement," and Zox's business stating, "[t]his insurance applies to: (2) To "personal and advertising injury" caused by an offense arising out of your business, ..."
- 36. The causation element is met because the Zox Brothers allege damages from Zox's alleged use of the Zox Brothers' advertising ideas in Zox's advertisements.

FIRST CAUSE OF ACTION (Breach of Contract – Duty to Defend)

- Zox repeats, realleges and incorporates by reference herein each and 37. every allegation set forth above.
 - 38. A valid insurance contract exists between Zox and Insurers.
- Zox fully performed and complied with all of its obligations and 39. conditions pursuant to the contract, except those obligations and conditions that were waived or excused.
- 40. Pursuant to the terms of the Insurers' insurance contracts, and under California law, imposing a broad duty to defend on insurers that issue policies like the policy that Insurers sold to Zox, Insurers were obligated to provide Zox with an immediate and complete defense to the claims made in the Zox Brothers Action.
- 41. Insurers owed Zox contemporaneous reimbursement of defense costs because the claims asserted against Zox were potentially covered under Insurers Policies.

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- 42. By refusing to acknowledge their contractual defense obligation and refusing to pay for Zox's defense in the Zox Brothers Action, Insurers failed to perform their contractual obligations and materially breached the terms of their policies, without justification or excuse.
- 43. As a direct and proximate result of Insurers' material breach of their Policies, Zox has suffered damages in the form of unreimbursed attorney's fees and costs incurred defending the Zox Brothers Action, plus interest thereon at the maximum legal rate.

SECOND CAUSE OF ACTION (Breach of Contract – Duty to Settle)

- 44. Zox incorporates by this reference each and every allegation set forth in the preceding paragraphs of this complaint as though fully realleged herein.
 - 45. A valid insurance contract exists between Zox and Insurers.
- 46. Zox fully performed and complied with all of its obligations and conditions pursuant to the contract, except those obligations and conditions that were waived or excused.
- 47. Pursuant to the terms of the Insurers' insurance contracts, and under California law, Insurers had a duty to accept and fund any reasonable offer (within their policy limits) to settle the potentially covered Zox Brothers Action.
- 48. By refusing to participate in the settlement of the Zox Brothers Action and failing to fund the settlement, Insurers breached the duty to settle.
- 49. As a direct and proximate result of Insurers' breach of their duty to settle, Zox has suffered damages in the form of the unreimbursed settlement payment, which was within Insurers' policy limits and which was paid by Zox.

THIRD CAUSE OF ACTION (Breach of the Covenant of Good Faith and Fair Dealing)

50. Zox repeats, realleges and incorporates by reference herein each and every allegation set forth above.

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- 51. Insurers' Policies contains an implied covenant of good faith and fair dealing which requires that each party to a contract discharge their contractual obligations fairly and in good faith so as to not injure the right of the other party to receive the benefits of the contract. It also requires an insurer to give at least as much consideration to the interests of its insured as it does to their own.
- An insurer's unreasonable refusal to defend its insured against a third 52. party claim potentially covered by its policy is a breach of the implied covenant because West American's refusal was unreasonable.
- An insurer's unreasonable refusal to settle is a breach of the implied 53. covenant if the refusal to settle was unreasonable.
- Insurers are liable to Zox for breaching the covenant of good faith and 54. fair dealing, implied by law in the policies Insurers issued to Zox because Insurers unreasonably denied their duty to defend Zox in the Zox Brothers Action and refused to settle the Zox Brothers Action. Despite Zox's repeated requests for reconsideration of their denial of coverage and detailed legal and factual analysis and extrinsic evidence supporting Zox's request for a defense and settlement, along with a specific allegation for the covered disparagement offense, Insurers repeatedly and unreasonably continued to deny their defense and settlement duties in the Zox Brothers Action.
- As a direct and proximate result of Insurers' actions, Zox has incurred 55. damages in an amount to be determined at trial.
- 56. As a further direct and proximate result of the conduct of Insurers, Zox has been obligated to expend and incur liability for attorneys' fees and costs in this action in an amount not yet fully ascertained, but which will be submitted at the time of trial.

PRAYER FOR RELIEF

WHEREFORE, Plaintiff Zox prays for judgment in its favor and against Defendant West American, as follows:

DEMAND FOR JURY TRIAL Zox hereby demands a trial by jury pursuant to Rule 38(b) of the Federal Rules of Civil Procedure and Local Rule 38-1. DATED: April 29, 2022 LITTLE & TARZI, LLP /s/ Eric R. Little Eric R. Little, Esq. Najwa Tarzi Karzai, Esq. Attorneys for Plaintiff Zox LLC